

# Empowerment Resource Center, Inc.

## Balance Sheet

As of December 31, 2019

Accrual Basis

	Dec 31, 19
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
10001 · Petty Cash	98.47
10002 · Wells Fargo - Misc - 9079	3,701.05
10003 · Wells Fargo Operations - 7292	1,721.90
10004 · Wells Fargo Main- 6669	44,514.20
10005 · Wells Fargo - Reserves 2676	107,300.64
10007 · CTR Clinic Cash	100.00
10008 · Money Market - Private Bank	100,387.19
10009 · PayPal Bank	406.50
10010 · Wells Fargo General Oper -3723	364.00
<b>Total Checking/Savings</b>	258,593.95
<b>Accounts Receivable</b>	
11000 · Accounts Receivable	305,049.10
<b>Total Accounts Receivable</b>	305,049.10
<b>Other Current Assets</b>	
12000 · Undeposited Funds	20.00
<b>Total Other Current Assets</b>	20.00
<b>Total Current Assets</b>	563,663.05
<b>Fixed Assets</b>	
<b>15000 · Fixed Assets</b>	
15001 · Furniture and Equipment	48,793.62
15002 · Accum Depr - Furn and Equip	-85,729.38
15003 · Vehicles	66,645.08
15004 · Fixed Assets - Other	26,283.57
15005 · Leasehold Improvements	5,022.11
<b>Total 15000 · Fixed Assets</b>	61,015.00
<b>Total Fixed Assets</b>	61,015.00
<b>Other Assets</b>	
<b>13000 · Other Assets</b>	
13003 · Prepaid Exp	7,753.54
<b>Total 13000 · Other Assets</b>	7,753.54
<b>Total Other Assets</b>	7,753.54
<b>TOTAL ASSETS</b>	<b>632,431.59</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
20000 · Accounts Payable	85,737.16
<b>Total Accounts Payable</b>	85,737.16
<b>Credit Cards</b>	
23000 · Credit Cards	
23001 · QT -Fleet Services 926036-5	29.99
23004 · American Express	5,032.65
<b>Total 23000 · Credit Cards</b>	5,062.64
<b>Total Credit Cards</b>	5,062.64

Empowerment Resource Center, Inc.

Balance Sheet

As of December 31, 2019

Accrual Basis

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	<u>Dec 31, 19</u>
Other Current Liabilities	
20001 · Current Liabilites	
21000 · Accrued Liabilities	18,497.43
Total 20001 · Current Liabilites	18,497.43
24000 · Payroll Liabilities	
24015 · Parking	304.00
24000 · Payroll Liabilities - Other	38,490.87
Total 24000 · Payroll Liabilities	38,794.87
Total Other Current Liabilities	57,292.30
Total Current Liabilities	148,092.10
Long Term Liabilities	
27000 · Notes Payable- Center State	47,500.00
Total Long Term Liabilities	47,500.00
Total Liabilities	195,592.10
Equity	
32000 · Unrestricted Net Assets	192,916.51
Net Income	243,922.98
Total Equity	436,839.49
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>632,431.59</b>

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# Empowerment Resource Center, Inc.

## Profit & Loss

January through December 2019

Accrual Basis

	Jan - Dec 19
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
43000 · Foundation and Trust Grants	145,900.00
43400 · Direct Public Support	
43410 · Corporate Contributions	10,190.27
43430 · Individ, Business Contributions	3,813.31
	14,003.58
<b>Total 43400 · Direct Public Support</b>	<b>14,003.58</b>
43500 · Charitable Donations	
43510 · Board of Trustees	4,364.00
	4,364.00
<b>Total 43500 · Charitable Donations</b>	<b>4,364.00</b>
44500 · Federal Grants - DIRECT	486,478.39
44550 · Federal Grants - INDIRECT	69,207.22
44600 · Local County Grants	
44610 · Local Government Grants	200,065.98
	200,065.98
<b>Total 44600 · Local County Grants</b>	<b>200,065.98</b>
44700 · State Grants	280,866.62
45000 · Fundraising	
45020 · Ticket Sales	1,470.00
	1,470.00
<b>Total 45000 · Fundraising</b>	<b>1,470.00</b>
47220 · Clinical Services	
47221 · Clinic Income - Direct Pay	26,530.90
47226 · Clinic Income - 340B	1,844,885.11
47227 · Clinic Income - Parking	1,835.00
47228 · Clinic Income - PayPal Fees	976.45
	1,874,227.46
<b>Total 47220 · Clinical Services</b>	<b>1,874,227.46</b>
47230 · Behavioral Health Services	
47231 · Behavioral Hlth Inc-Direct Pay	4,070.00
47237 · Behavioral Hlth Inc-Parking	60.00
47238 · Behavioral Hlth Inc-PayPal	188.80
47239 · Service Not Rendered- EW	-275.00
	4,043.80
<b>Total 47230 · Behavioral Health Services</b>	<b>4,043.80</b>
49000 · Services Discount	-201.25
49500 · Refunds and Allowances	-1,487.84
49750 · Administrative/Badge	672.37
49800 · Interest-Savings, Short-term CD	544.88
	3,080,155.21
<b>Total Income</b>	<b>3,080,155.21</b>
<b>Gross Profit</b>	<b>3,080,155.21</b>
<b>Expense</b>	
51000 · Payroll Expense	
51010 · Salaries and wages	1,027,622.52
51015 · Employer Taxes	76,764.17
51040 · Payroll Fees	7,187.53
51060 · Health Insurance	67,363.93
	9,184.50
51075 · Parking	9,184.50
51080 · Workers Compensation Insurance	10,797.00
51090 · ADP Retirement Plan	15,721.86
	1,214,641.51
<b>Total 51000 · Payroll Expense</b>	<b>1,214,641.51</b>

# Empowerment Resource Center, Inc.

## Profit & Loss

January through December 2019

Accrual Basis

	Jan - Dec 19
<b>60900 · Business Expenses</b>	
60910 · License & Permits	563.41
<b>Total 60900 · Business Expenses</b>	563.41
<b>62100 · Contract Services</b>	
62110 · Accounting Fees	7,165.40
62115 · Professional Services	157,277.82
62150 · Independent Contract	158,273.03
62170 · Computer IT Fees	30,134.48
<b>Total 62100 · Contract Services</b>	352,850.73
<b>62800 · Facilities and Equipment</b>	
62810 · Depr and Amort - Allowable	10,046.20
62835 · Copier Equipment Maintenance	4,367.85
62840 · Equip Rental and Maintenance	2,237.65
62845 · Parking	2,400.00
62860 · Office Equipment & Furniture	4,570.31
62880 · Office Rent	167,278.64
62885 · Office Repairs and Maintenance	3,304.10
<b>Total 62800 · Facilities and Equipment</b>	194,204.75
<b>63000 · Program Expense - Participants</b>	
63100 · Participant Awards	
63110 · Client Transportation	400.50
63120 · Gift Cards	8,246.22
63130 · Client Refreshments	1,858.21
63140 · Client Incentives	14.42
<b>Total 63100 · Participant Awards</b>	10,519.35
<b>Total 63000 · Program Expense - Participants</b>	10,519.35
<b>64000 · Clinical Expenses</b>	
64060 · EHR System Expenses	22,806.30
64010 · Biohazard Disposal	2,010.50
64020 · Medication & Treatment Supplies	564,293.84
64030 · Medical Courier Services	2,857.85
64040 · Laboratory Processing	21,447.35
64050 · Laboratory Supplies	240.00
64055 · 340B Administration Costs	332,608.81
<b>Total 64000 · Clinical Expenses</b>	946,264.65
<b>65000 · Operations</b>	
65001 · Bank Service Charge	2,373.69
65002 · Office Expenses	10,965.76
65003 · Advertising Expenses	9,737.60
65007 · Software Expenses	6,790.48
65014 · PayPal Service fees	879.90
65018 · Dues & Membership Fees	8,714.86
65019 · Auto Expenses	5,770.76
65020 · Postage, Mailing Service	1,246.81
65035 · Training Fees	1,025.00
65040 · Office Supplies	9,587.35
65050 · Telephone, Telecommunications	20,018.25
65060 · Flowers & Gifts	3,070.85
65070 · Cash (Over)/Short Expense	14.90
65075 · Late Fees and Assessments	127.00
65130 · Interest Expense - General	965.30
<b>Total 65000 · Operations</b>	81,288.51

# Empowerment Resource Center, Inc.

## Profit & Loss

January through December 2019

Accrual Basis

	<u>Jan - Dec 19</u>
<b>65045 · Program Expenses and Supplies</b>	
65046 · Client Prevention Supplies	1,913.37
65048 · Hats Off To Women Expenses	545.81
65045 · Program Expenses and Supplies - Other	-91.42
<b>Total 65045 · Program Expenses and Supplies</b>	<u>2,367.76</u>
<b>65120 · Insurance</b>	
65121 · Automobile Ins (Progressive)	18,293.53
65122 · General/Professional Liability	3,281.20
65123 · Malpractice Insurance	1,864.00
65124 · Property Insurance	1,108.00
<b>Total 65120 · Insurance</b>	<u>24,546.73</u>
<b>66900 · Reconciliation Discrepancies</b>	0.00
<b>68300 · Travel and Meetings</b>	
68310 · Registration	2,900.00
68320 · Hotel	1,681.00
68330 · Airfare	2,467.00
68340 · Ground Transportation	1,168.92
68350 · Per Diem	163.00
68370 · Meals	2,635.24
68380 · Parking & Tolls	180.25
<b>Total 68300 · Travel and Meetings</b>	<u>11,195.41</u>
<b>Total Expense</b>	<u>2,838,442.81</u>
<b>Net Ordinary Income</b>	241,712.40
<b>Other Income/Expense</b>	
<b>Other Income</b>	
46400 · Misc Revenue	750.00
<b>Total Other Income</b>	750.00
<b>Other Expense</b>	
80600 · Gain/Loss on Asset Disposal	-1,460.58
<b>Total Other Expense</b>	<u>-1,460.58</u>
<b>Net Other Income</b>	<u>2,210.58</u>
<b>Net Income</b>	<u><u>243,922.98</u></u>

**Empowerment Resource Center, Inc.**

**Profit & Loss**

January through December 2019

Accrual Basis

	Jan - Dec 19
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
43000 · Foundation and Trust Grants	145,900.00
43400 · Direct Public Support	14,003.58
43500 · Charitable Donations	4,364.00
44500 · Federal Grants - DIRECT	486,478.39
44550 · Federal Grants - INDIRECT	69,207.22
44600 · Local County Grants	200,065.98
44700 · State Grants	280,866.62
45000 · Fundraising	1,470.00
47220 · Clinical Services	1,874,227.46
47230 · Behavioral Health Services	4,043.80
49000 · Services Discount	-201.25
49500 · Refunds and Allowances	-1,487.84
49750 · Administrative/Badge	672.37
49800 · Interest-Savings, Short-term CD	544.88
<b>Total Income</b>	3,080,155.21
<b>Gross Profit</b>	3,080,155.21
<b>Expense</b>	
51000 · Payroll Expense	1,214,641.51
60900 · Business Expenses	563.41
62100 · Contract Services	352,850.73
62800 · Facilities and Equipment	194,204.75
63000 · Program Expense - Participants	10,519.35
64000 · Clinical Expenses	946,264.65
65000 · Operations	81,288.51
65045 · Program Expenses and Supplies	2,367.76
65120 · Insurance	24,546.73
66900 · Reconciliation Discrepancies	0.00
68300 · Travel and Meetings	11,195.41
<b>Total Expense</b>	2,838,442.81
<b>Net Ordinary Income</b>	241,712.40
<b>Other Income/Expense</b>	
<b>Other Income</b>	
46400 · Misc Revenue	750.00
<b>Total Other Income</b>	750.00
<b>Other Expense</b>	
80600 · Gain/Loss on Asset Disposal	-1,460.58
<b>Total Other Expense</b>	-1,460.58
<b>Net Other Income</b>	2,210.58
<b>Net Income</b>	243,922.98

**Empowerment Resource Center, Inc.**  
**Statement of Cash Flows**  
 January through December 2019

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	<b>Jan - Dec 19</b>
<b>OPERATING ACTIVITIES</b>	
Net Income	243,922.98
Adjustments to reconcile Net Income to net cash provided by operations:	
11000 · Accounts Receivable	-201,603.76
20000 · Accounts Payable	28,709.80
23000 · Credit Cards:23001 · QT -Fleet Services 926036-5	29.99
23000 · Credit Cards:23002 · Staples Business Acct 3767	-3,467.01
23000 · Credit Cards:23004 · American Express	-31,812.59
20001 · Current Liabilites:21000 · Accrued Liabilities	-59,259.30
24000 · Payroll Liabilities	38,490.87
24000 · Payroll Liabilities:24015 · Parking	-96.00
<b>Net cash provided by Operating Activities</b>	<b>14,914.98</b>
<b>INVESTING ACTIVITIES</b>	
15000 · Fixed Assets:15002 · Accum Depr - Furn and Equip	8,846.20
15000 · Fixed Assets:15003 · Vehicles	-47,434.58
13000 · Other Assets:13003 · Prepaid Exp	-210.00
<b>Net cash provided by Investing Activities</b>	<b>-38,798.38</b>
<b>FINANCING ACTIVITIES</b>	
27000 · Notes Payable- Center State	47,500.00
<b>Net cash provided by Financing Activities</b>	<b>47,500.00</b>
<b>Net cash increase for period</b>	<b>23,616.60</b>
<b>Cash at beginning of period</b>	<b>234,997.35</b>
<b>Cash at end of period</b>	<b>258,613.95</b>

## Empowerment Resource Center, Inc. Profit & Loss Budget vs. Actual

Accrual Basis

January through December 2019

	Jan - Dec 19	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
43000 · Foundation and Trust Grants	145,900.00	137,000.00	8,900.00	106.5%
43400 · Direct Public Support				
43410 · Corporate Contributions	10,190.27	25,000.00	-14,809.73	40.8%
43430 · Individ, Business Contributions	3,813.31	24,000.00	-20,186.69	15.9%
<b>Total 43400 · Direct Public Support</b>	<b>14,003.58</b>	<b>49,000.00</b>	<b>-34,996.42</b>	<b>28.6%</b>
43500 · Charitable Donations				
43510 · Board of Trustees	4,364.00	0.00	4,364.00	100.0%
<b>Total 43500 · Charitable Donations</b>	<b>4,364.00</b>	<b>0.00</b>	<b>4,364.00</b>	<b>100.0%</b>
44500 · Federal Grants - DIRECT	486,478.39	546,133.00	-59,654.61	89.1%
44550 · Federal Grants - INDIRECT	69,207.22	62,500.00	6,707.22	110.7%
44600 · Local County Grants				
44610 · Local Government Grants	200,065.98	105,000.00	95,065.98	190.5%
<b>Total 44600 · Local County Grants</b>	<b>200,065.98</b>	<b>105,000.00</b>	<b>95,065.98</b>	<b>190.5%</b>
44700 · State Grants	280,866.62	0.00	280,866.62	100.0%
45000 · Fundraising				
45020 · Ticket Sales	1,470.00	1,500.00	-30.00	98.0%
<b>Total 45000 · Fundraising</b>	<b>1,470.00</b>	<b>1,500.00</b>	<b>-30.00</b>	<b>98.0%</b>
47220 · Clinical Services				
47221 · Clinic Income - Direct Pay	26,530.90	27,000.00	-469.10	98.3%
47222 · Clinic Income - Private Ins	0.00	5,000.00	-5,000.00	0.0%
47223 · Clinic Income - Public Ins	0.00	5,000.00	-5,000.00	0.0%
47225 · Clinic Income - AMP Study	0.00	2,000.00	-2,000.00	0.0%
47226 · Clinic Income - 340B	1,844,885.11	1,397,616.00	447,269.11	132.0%
47227 · Clinic Income - Parking	1,835.00	2,000.00	-165.00	91.8%
47228 · Clinic Income - PayPal Fees	976.45	1,000.00	-23.55	97.6%
<b>Total 47220 · Clinical Services</b>	<b>1,874,227.46</b>	<b>1,439,616.00</b>	<b>434,611.46</b>	<b>130.2%</b>
47230 · Behavioral Health Services				
47231 · Behavioral Hlth Inc-Direct Pay	4,070.00	0.00	4,070.00	100.0%
47232 · Behavioral Hlth Inc-Private Ins	0.00	0.00	0.00	0.0%
47233 · Behavioral Hlth Inc-Public Ins	0.00	0.00	0.00	0.0%
47237 · Behavioral Hlth Inc-Parking	60.00	0.00	60.00	100.0%
47238 · Behavioral Hlth Inc-PayPal	188.80	0.00	188.80	100.0%
47239 · Service Not Rendered- EW	-275.00	0.00	-275.00	100.0%
<b>Total 47230 · Behavioral Health Services</b>	<b>4,043.80</b>	<b>0.00</b>	<b>4,043.80</b>	<b>100.0%</b>
48000 · Donations - In Kind Services	0.00	10,000.00	-10,000.00	0.0%
49000 · Services Discount	-201.25	0.00	-201.25	100.0%
49500 · Refunds and Allowances	-1,487.84	0.00	-1,487.84	100.0%
49750 · Administrative/Badge	672.37	0.00	672.37	100.0%
49800 · Interest-Savings, Short-term CD	544.88	200.00	344.88	272.4%
<b>Total Income</b>	<b>3,080,155.21</b>	<b>2,350,949.00</b>	<b>729,206.21</b>	<b>131.0%</b>
<b>Gross Profit</b>	<b>3,080,155.21</b>	<b>2,350,949.00</b>	<b>729,206.21</b>	<b>131.0%</b>
<b>Expense</b>				
51000 · Payroll Expense				
51010 · Salaries and wages	1,027,622.52	1,343,850.00	-316,227.48	76.5%
51015 · Employer Taxes	76,764.17	63,500.00	13,264.17	120.9%
51040 · Payroll Fees	7,187.53	7,000.00	187.53	102.7%
51060 · Health Insurance	67,363.93	58,500.00	8,863.93	115.2%
51075 · Parking	9,184.50	0.00	9,184.50	100.0%
51080 · Workers Compensation Insurance	10,797.00	48,000.00	-37,203.00	22.5%
51090 · ADP Retirement Plan	15,721.86	26,500.00	-10,778.14	59.3%
<b>Total 51000 · Payroll Expense</b>	<b>1,214,641.51</b>	<b>1,547,350.00</b>	<b>-332,708.49</b>	<b>78.5%</b>
60900 · Business Expenses				
60910 · License & Permits	563.41	500.00	63.41	112.7%
<b>Total 60900 · Business Expenses</b>	<b>563.41</b>	<b>500.00</b>	<b>63.41</b>	<b>112.7%</b>
62100 · Contract Services				
62110 · Accounting Fees	7,165.40	10,000.00	-2,834.60	71.7%
62115 · Professional Services	157,277.82	76,926.00	80,351.82	204.5%
62150 · Independent Contract	158,273.03	109,320.00	48,953.03	144.8%
62170 · Computer IT Fees	30,134.48	30,000.00	134.48	100.4%
<b>Total 62100 · Contract Services</b>	<b>352,850.73</b>	<b>226,246.00</b>	<b>126,604.73</b>	<b>156.0%</b>
62800 · Facilities and Equipment				
62810 · Depr and Amort - Allowable	10,046.20	0.00	10,046.20	100.0%
62820 · Facilities Rental & Services	0.00	7,000.00	-7,000.00	0.0%
62825 · Public Storage	0.00	2,000.00	-2,000.00	0.0%
62835 · Copier Equipment Maintenance	4,367.85	4,000.00	367.85	109.2%
62840 · Equip Rental and Maintenance	2,237.65	4,750.00	-2,512.35	47.1%
62845 · Parking	2,400.00	3,500.00	-1,100.00	68.6%
62860 · Office Equipment & Furniture	4,570.31	2,500.00	2,070.31	182.8%
62880 · Office Rent	167,278.64	162,000.00	5,278.64	103.3%
62885 · Office Repairs and Maintenance	3,304.10	0.00	3,304.10	100.0%
<b>Total 62800 · Facilities and Equipment</b>	<b>194,204.75</b>	<b>185,750.00</b>	<b>8,454.75</b>	<b>104.6%</b>
63000 · Program Expense - Participants				
63100 · Participant Awards				
63110 · Client Transportation	400.50	2,500.00	-2,099.50	16.0%
63120 · Gift Cards	8,246.22	10,000.00	-1,753.78	82.5%
63130 · Client Refreshments	1,858.21	500.00	1,358.21	371.6%
63140 · Client Incentives	14.42	1,000.00	-985.58	1.4%
<b>Total 63100 · Participant Awards</b>	<b>10,519.35</b>	<b>14,000.00</b>	<b>-3,480.65</b>	<b>75.1%</b>
<b>Total 63000 · Program Expense - Participants</b>	<b>10,519.35</b>	<b>14,000.00</b>	<b>-3,480.65</b>	<b>75.1%</b>



**Empowerment Resource Center, Inc.  
Profit & Loss Budget vs. Actual**

Accrual Basis

January through December 2019

	Jan - Dec 19	Budget	\$ Over Budget	% of Budget
<b>64000 · Clinical Expenses</b>				
64060 · EHR System Expenses	22,806.30	22,000.00	806.30	103.7%
64010 · Biohazard Disposal	2,010.50	1,700.00	310.50	118.3%
64020 · Medication & Treatment Supplies	564,293.84	23,000.00	541,293.84	2,453.5%
64030 · Medical Courier Services	2,857.85	1,500.00	1,357.85	190.5%
64040 · Laboratory Processing	21,447.35	7,000.00	14,447.35	306.4%
64050 · Laboratory Supplies	240.00	0.00	240.00	100.0%
64055 · 340B Administration Costs	332,608.81	0.00	332,608.81	100.0%
<b>Total 64000 · Clinical Expenses</b>	<b>946,264.65</b>	<b>55,200.00</b>	<b>891,064.65</b>	<b>1,714.2%</b>
<b>65000 · Operations</b>				
65001 · Bank Service Charge	2,373.69	1,100.00	1,273.69	215.8%
65002 · Office Expenses	10,965.76	5,000.00	5,965.76	219.3%
65003 · Advertising Expenses	9,737.60	14,500.00	-4,762.40	67.2%
65005 · Fundraising Expenses	0.00	2,500.00	-2,500.00	0.0%
65007 · Software Expenses	6,790.48	5,000.00	1,790.48	135.8%
65008 · Computer/Software Supplies	0.00	500.00	-500.00	0.0%
65010 · Books, Subscriptions, Reference	0.00	500.00	-500.00	0.0%
65014 · PayPal Service fees	879.90	600.00	279.90	146.7%
65018 · Dues & Membership Fees	8,714.86	4,000.00	4,714.86	217.9%
65019 · Auto Expenses	5,770.76	9,000.00	-3,229.24	64.1%
65020 · Postage, Mailing Service	1,246.81	600.00	646.81	207.8%
65035 · Training Fees	1,025.00	0.00	1,025.00	100.0%
65040 · Office Supplies	9,587.35	10,000.00	-412.65	95.9%
65050 · Telephone, Telecommunications	20,018.25	13,000.00	7,018.25	154.0%
65060 · Flowers & Gifts	3,070.85	0.00	3,070.85	100.0%
65070 · Cash (Over)/Short Expense	14.90	0.00	14.90	100.0%
65075 · Late Fees and Assessments	127.00	0.00	127.00	100.0%
65130 · Interest Expense - General	965.30	0.00	965.30	100.0%
<b>Total 65000 · Operations</b>	<b>81,288.51</b>	<b>66,300.00</b>	<b>14,988.51</b>	<b>122.6%</b>
<b>65045 · Program Expenses and Supplies</b>				
65046 · Client Prevention Supplies	1,913.37	8,000.00	-6,086.63	23.9%
65048 · Hats Off To Women Expenses	545.81	0.00	545.81	100.0%
65051 · Intervention Materials	0.00	5,000.00	-5,000.00	0.0%
65045 · Program Expenses and Supplies - Other	-91.42	0.00	-91.42	100.0%
<b>Total 65045 · Program Expenses and Supplies</b>	<b>2,367.76</b>	<b>13,000.00</b>	<b>-10,632.24</b>	<b>18.2%</b>
<b>65120 · Insurance</b>				
65121 · Automobile Ins (Progressive)	18,293.53	6,000.00	12,293.53	304.9%
65122 · General/Professional Liability	3,281.20	6,350.00	-3,068.80	51.7%
65123 · Malpractice Insurance	1,864.00	800.00	1,064.00	233.0%
65124 · Property Insurance	1,108.00	0.00	1,108.00	100.0%
<b>Total 65120 · Insurance</b>	<b>24,546.73</b>	<b>13,150.00</b>	<b>11,396.73</b>	<b>186.7%</b>
<b>66900 · Reconciliation Discrepancies</b>	<b>0.00</b>			
<b>68300 · Travel and Meetings</b>				
68310 · Registration	2,900.00	5,000.00	-2,100.00	58.0%
68320 · Hotel	1,681.00	6,500.00	-4,819.00	25.9%
68330 · Airfare	2,467.00	5,000.00	-2,533.00	49.3%
68340 · Ground Transportation	1,168.92	0.00	1,168.92	100.0%
68350 · Per Diem	163.00	1,500.00	-1,337.00	10.9%
68370 · Meals	2,635.24	2,000.00	635.24	131.8%
68380 · Parking & Tolls	180.25	200.00	-19.75	90.1%
<b>Total 68300 · Travel and Meetings</b>	<b>11,195.41</b>	<b>20,200.00</b>	<b>-9,004.59</b>	<b>55.4%</b>
<b>Total Expense</b>	<b>2,838,442.81</b>	<b>2,141,696.00</b>	<b>696,746.81</b>	<b>132.5%</b>
<b>Net Ordinary Income</b>	<b>241,712.40</b>	<b>209,253.00</b>	<b>32,459.40</b>	<b>115.5%</b>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
46400 · Misc Revenue	750.00			
<b>Total Other Income</b>	<b>750.00</b>			
<b>Other Expense</b>				
80600 · Gain/Loss on Asset Disposal	-1,460.58	0.00	-1,460.58	100.0%
<b>Total Other Expense</b>	<b>-1,460.58</b>	<b>0.00</b>	<b>-1,460.58</b>	<b>100.0%</b>
<b>Net Other Income</b>	<b>2,210.58</b>	<b>0.00</b>	<b>2,210.58</b>	<b>100.0%</b>
<b>Net Income</b>	<b>243,922.98</b>	<b>209,253.00</b>	<b>34,669.98</b>	<b>116.6%</b>